

# Submission: **GER 1**

Reporting committee: **MANAGEMENT COMMITTEE**

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## **PRICING POLICY FOR VPP RUN / CERTIFICATE ISSUE**

### **PROPOSAL**

To enter a price policy within ORC for the use of the VPP that allows for more administrative ease and better acceptance by customers.

- 1) Make simple changes cheaper - e.g. crew weight change only at half price VPP run or other sensible price reduction.
- 2) Offer a reduction after the first certificate per year - e.g. first certificate = full price, 2nd certificate = half (or reduced) price
- 3) Offer a subscription price per year for owners - e.g. pay once and get up to 10 certs for the sum.

### **RATIONALE**

Workload for certificate management in the rating offices is high, expectations of the customers is high, yet fixed prizes for VPP use do not allow for flexible price calculations by national rating offices. Acceptance would be better in the market if small changes (eg, crew weight changes) would be available for discounted prices.